Projected Occupational Shortages 2017-2020: Kansas

Top 5 Occupations Most at Risk of Labor Shortages, 2017-2020

<table>
<thead>
<tr>
<th>#1</th>
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</thead>
<tbody>
<tr>
<td>Sales Representatives, Wholesale and Manufacturing</td>
<td>Health Diagnosing and Treating Practitioners</td>
<td>Business Operations Specialists</td>
<td>Advertising, Marketing, PR, and Sizes Managers</td>
<td>Operations Specialties Manager</td>
</tr>
</tbody>
</table>

Relative Size of Occupational Shortage

Sales Representatives, Wholesale and Manufacturing is projected to be the most at risk for labor shortages in Kansas. Operations Specialties Managers is projected to experience about one quarter of the shortage of Sales Representatives, Wholesale and Manufacturing.

Percentage of Projected Job Postings (Demand)

Health Diagnosing and Treating Practitioners accounts for nearly 12 percent of Kansas’ projected job openings.

Percentage of 50+ in Each Occupation Currently

Health Diagnosing and Treating Practitioners currently has the highest percentage of 50+ workers among shortage occupations in Kansas (4.2%).

Source: Building New Careers Identifying Shortage Occupations and the Skills 50+ Workers Will Need, 2017-2020
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DOI: https://doi.org/10.26419/res.00056.021

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Building New Careers Identifying Shortage Occupations and the Skills 50+ Workers Will Need, 2017-2020
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