

Fact Sheet: New Hampshire

Workplace Retirement Plans Will Help Workers Build Economic Security

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Access to an employer-based retirement plan is critical for building financial security later in life. Yet, about 43 percent of New Hampshire's private sector employees—roughly 230,000—work for an employer that does not offer a retirement plan. Significant numbers of workers at all levels of earnings and education do not have the ability to use payroll deductions to save for retirement.

Currently in New Hampshire, workers of larger employers are more likely to have a retirement plan than workers of smaller employers. The probability of having a workplace retirement plan also differs considerably by workers' earnings level, education, and race and ethnicity. The lack of ability to participate in an employer-provided retirement plan, however, spans all levels of education and earnings, and cuts across all groups.

New Hampshire's Situation by the Numbers

About 43 percent of New Hampshire workers ages 18 to 64 in the private sector work for businesses that do not offer a retirement plan.

- **Small-business employees are less likely to have a plan:** Workers in New Hampshire businesses with fewer than 100 employees are much less likely to have access to a plan (63 percent) than workers in larger businesses (30 percent). In raw numbers, about 132,000 small-business employees do not have access to a retirement plan compared with about 98,000 in businesses with 100 or more workers.
- **Workers at all education levels do not have a plan:** About 62 percent of workers who did not have a high school degree did not have an employer-provided retirement plan—a much higher percentage than workers with some college (48 percent) or a bachelor's degree or higher (35 percent). But in raw numbers, workers with at least some college who did not have access to an employer plan exceeded those workers without a

high school degree who did not have access to an employer plan (139,000 versus 16,000).

- **Workers at all earnings levels do not have a plan:** More than 161,000 of New Hampshire employees with annual earnings of \$40,000 or less did not have access to a workplace plan. These workers represent about 70 percent of the 230,000 employees without an employer-provided retirement plan.
- **Access to a plan differs substantially by race and ethnicity:** About 61 percent of Hispanic workers and about 62 percent of African Americans lacked access to an employer-provided retirement plan. Minorities accounted for about 10 percent (22,000) of the roughly 230,000 employees without a workplace retirement plan.

Why Access to Payroll Deduction Retirement Savings Plans Is Important

- **Makes saving easier:** About 90 percent of households participating in a workplace retirement plan today report that payroll deductions are very important and make it easier to save.¹ Saving at work appears to be critical: Few households eligible to contribute to an Individual Retirement Account outside of their jobs regularly do so.²

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Real Possibilities

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- **Helps increase retirement income:** Social Security is essential to retirement security, but its average retirement benefit is only \$1,300 a month. Most retirees will need additional resources. Providing workers with a convenient way to save is an important step to increase the amount of assets a person will have at retirement: A 2014 Employee Benefit Research Institute study found that about 62 percent of employees with access to a retirement plan had more than \$25,000 in total savings and investments, and 22 percent had \$100,000 or more. However, only 6 percent of those without access to such a plan had over \$25,000 saved, and only 3 percent had \$100,000 or more.³
- **Allows individuals to build their own economic security:** Retirement savings plans help workers achieve economic security through their own efforts. Greater access could also help improve economic mobility and reduce wealth disparity.

New Hampshire: Who is NOT Covered by a Workplace Retirement Plan?
(percentage and number of private wage and salary workers ages 18-64 whose employer does not offer a retirement plan)

| Item | Group | % | Number |
|------------------------------|-----------------------|------------|---------|
| | ALL | ALL | |
| | | 42.9% | 230,265 |
| Age | 18-34 years | 56.1% | 106,197 |
| | 35-44 years | 40.5% | 45,756 |
| | 45-54 years | 36.1% | 47,427 |
| | 55-64 years | 30.1% | 30,885 |
| Race & Ethnicity* | Hispanic | 61.4% | 8,613 |
| | Asian (non-Hispanic) | 50.1% | 6,484 |
| | Black (non-Hispanic) | 61.7% | 3,724 |
| | White (non-Hispanic) | 41.9% | 208,199 |
| Education | Less than high school | 62.4% | 16,415 |
| | High school | 48.0% | 74,805 |
| | Some college | 47.8% | 77,731 |
| | Bachelor's or higher | 34.5% | 61,314 |
| Gender | Male | 42.6% | 121,416 |
| | Female | 43.3% | 108,849 |
| Employer Size | Under 10 | 76.1% | 47,981 |
| | 10-49 | 63.1% | 63,344 |
| | 50-99 | 45.8% | 20,989 |
| | 100-499 | 38.4% | 33,490 |
| | 500-999 | 29.8% | 10,407 |
| | 1,000+ | 26.4% | 54,055 |
| Earnings Quintile | \$14,000 or less | 72.2% | 66,084 |
| | \$14,001 to \$25,000 | 61.8% | 52,178 |
| | \$25,001 to \$40,000 | 44.5% | 43,727 |
| | \$40,001 to \$63,500 | 30.0% | 36,475 |
| | Over \$63,500 | 22.7% | 31,801 |

Source: U.S. Census Bureau's Current Population Survey, March Supplements 2012-2014.

Note: The results are based on three-year averages from 2011-2013. The sample includes workers whose longest-held job was in the private sector. Earnings quintiles are based on all wages and salary earned by U.S. workers, whether or not they were covered by a retirement plan.

* Other non-Hispanic category is not shown, so sum of race & ethnicity categories may not sum to total

- 1 Jack VanDerhei, "The Impact of Modifying the Exclusion of Employee Contributions for Retirement Savings Plans from Taxable Income: Results from the 2011 Retirement Confidence Survey," Employee Benefit Research Institute (EBRI) Notes, March 2011. Available at http://www.ebri.org/pdf/notespdf/EBRI_Notes_03_Mar-11.K-Taxes_Acct-HP.pdf.
- 2 For workers earning between \$30,000 and \$50,000, about 72 percent participated in an employer-provided retirement savings plan when one was available, compared with less than 5 percent without an employer plan who contributed to an Individual Retirement Account. Unpublished estimates from EBRI of the 2004 Survey of Income and Program Participation Wave 7 Topical Module (2006 data).
- 3 2014 RCS Fact Sheet #6," EBRI. Available at <http://ebri.org/pdf/surveys/rcs/2014/RCS14.FS-6.Prep-Ret.Final.pdf>.

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