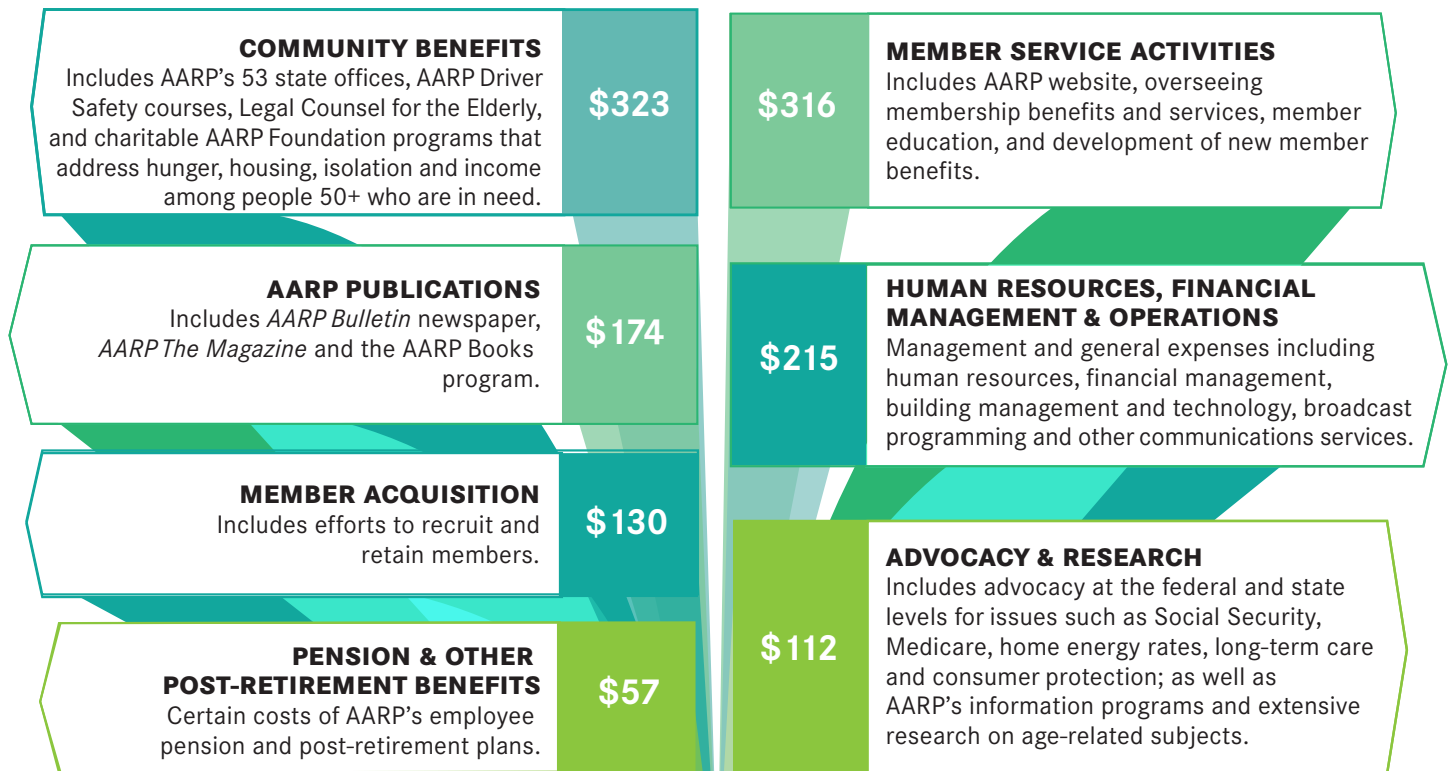


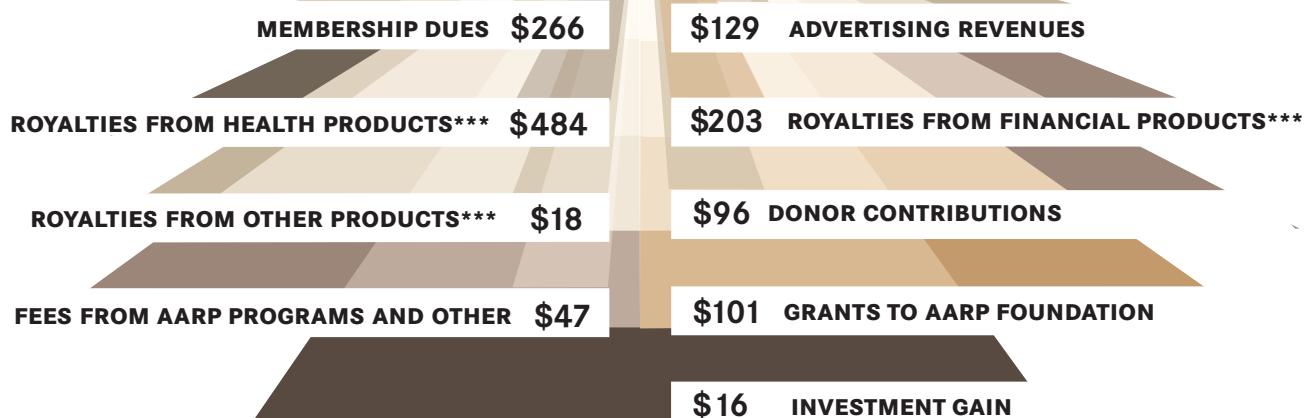
A SNAPSHOT OF AARP'S 2011 CONSOLIDATED EXPENSES AND REVENUE*

2011 EXPENSES=\$1,327M**

(all values in millions)



The revenues below support the above wide range of AARP programs, services and operations.



(all values in millions)

2011 REVENUES=\$1,360M**

* Consolidated AARP and affiliates.

** Revenue, less expenses, resulted in an addition to net assets of \$32 million.

***Royalties are received from third-party providers of member benefit programs in return for the right to use AARP's name, logo and mailing list in making available the programs. Royalty revenues from the providers of AARP-branded products and services enable the Association to do more social good, such as through community volunteers, advocacy efforts and informational resources for people 50+.